

Paris March 4th 1849.

Lucretia Mott
Edward Davis
Sarah Pugh

Dear Friends.

Some time before

I left Boston I received a letter
from S. Pugh, consulting me as
to the advisability of sending our
agents to England to solicit aid
in proper terms & ways, for your
Philadelphia Fair. Duly as I felt
interested in the prosperity of that insti-
tutionality, no way of procuring aid
for it from England there occurred
to me which would not have been
liable to insuperable objections. The
greatest of which was, that the Phila-
delphia Fair, being, so to speak, provin-
cial & not national in its plan could
not on that very account make out
a claim sufficiently strong for more
general aid, especially while the Na-
tional Fair was in progress.

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troual A. S. Bagnall at Boston
was, by its entire disinterestedness
in paying over almost every
 penny of its receipts to the National
at Society, making so very strong
& paramount a claim! Still it
seems so reasonable that the most
should be made of this great phil-
a delphic fund - the largest in
the Union, by concentrated effort
& careful cultivation, that the
subject has recurred to me since
a multitude of times, and always
with a nearer approximation to
the solving of the problem. This
I think I have at last done; -
but you shall see, & tell me
how it feels (as you friends say to
me). Why not secure all possible
advantages & remove all possible
obstacles, by assuming, yourself,
after consultation & agreement with
our Committee in Boston, the style

and title of "16th National U.S.
Bazaar, at Philadelphia." It
would not probably be practicable
for you to pay over the whole
amount to the National Society,
as we have always done be-
cause your engagements & contracts
for the German world necessarily
have been previously made on
the strength of the usual receipts from
you for it. But suppose your prospe-
ctus should state, "all money over &
above the sum of \$1000 received
at the "National U.S. Bazaar Phila"
will be paid over as usual to Fran-
cis Jackson, Treasurer of the Amer.
A.S. Soc. This would give your move-
ment a national claim, character &
importance without injuring your
State prospects or deranging your
State plans. I could then write
authoritatively myself to the English
agents urging upon them the
necessity for the sake of the
cause, of changing the address.

tion of their goods to Philadelphia
for this one season at least, till the
experiment could be fairly tried by
a union of energies, whether or no
the Philadelphia field might be made
as much more productive a one
than the Boston field, as it is large
& more promising in appearance.

All our available strength should
be turned that way — The Libe-
rality, however founded in Boston should
have the information of Philadelphia
& ^{a few of} our most experienced salesmen &
no others should give all the help
their presence could afford, & bring
all the secrets of their experience
to the common stock. All together
working to the same end all the
year, & making the real effective share
at its close a much larger sum of
sails could be spread than ever before
& a fuller & more favourable sale
brought to full them. The broadest ad-

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instruments in every practicable
 paper through the three great
 Atlantic cities - the modest distribution
 of judiciously written circular notes.
 The most rigid adherence to proper
 prices, over which the best judgment
 must prevail that nothing should
 ever be sold too cheap (since, like
 the Abbe Bernis for his cardinals
 hat, our goods can wait.) It
 is the worst possible policy to
 get rid of the goods. It is easier
 to sell 200 articles for 200 dollars; -
 But a little more care & pains will
 enable one to sell 500 articles for 200
 dollars, by which one has the same
amount of money & half the same
amount of goods, together with the
 consciousness of having done justice to
 the donors by whose self-denial they
 have been furnished & of having
 preserved the means in ones hand
 of holding another fair in another

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place. This will be an indispensable
article of agreement between Phil
adelphia & Mass, in case the Bazaar
should be adopted by you; as the
only means left by such an arrange-
ment, to our Committee, would be
the whole remainder of whatever
goods we had directed from Great
Britain or elsewhere into your
channels. But if the mentioned
previous exertions were made
as they ought & doubtless would
be this remainder might not be large.
The object on all hands must be
to have it as small as possible
without sacrifice of goods. In case
this plan should be mutually adopted
I think you would see, by the energetic
cooperation of Massachusetts Speakers,
agents, visitors, sellers, & purchasers of
all sorts, that she does not think
the cause a place or a state,
But feels Pennsylvania all over.

I will merely ~~throw~~ out these
hints, only adding for the present,
that if your committee & the
Massachusetts committee should agree
in this plan, I will cooperate
in the most effectual manner
in my power.

With affectionate regards
to all your households in which
all mine here unite, I am

Dear Friends
ever yours

Diligently & affectionately

A. A. Chapman

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I will surely think out these
plans, every other for the present
that of your committee & the
proceedings of your committee shall again
in the plan I will see better
in the most efficient manner
in my power.

Best affectionate regards
to all your household in which
all mine are united, I am
Dear friends
ever yours

Wm. Lloyd Garrison

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